

LANKA BUILD '17

SRI LANKA'S INTERNATIONAL BUILDING & CONSTRUCTION TRADE SHOW

SRI LANKA'S INT'L BUILDING & CONSTRUCTION TRADE SHOW

10-12 AUGUST 2017
SLECC, COLOMBO SRI LANKA

BUILDING THE
FOUNDATION OF
SUCCESS IN
SRI LANKA

Organised by:



Co-organised by:



BUILDING THE FOUNDATION OF SUCCESS IN SRI LANKA

After a period of instability Sri Lanka has emerged as a star in recent years. With its economy growing over 6% in the past few years, the GDP reached US\$67 billion by end 2013. The country is poised for sustained growth of 8% and is projected that in the next 5 years, Sri Lanka's economy could surpass US\$100 billion with per capita income exceeding US\$5,000*.



Backed by a stable and committed Government which has introduced a number of forward thinking policies, Sri Lanka is the next key investment and business destination. In particular, the country has witnessed a number of infrastructure projects which will provide a backbone for growth. Among the key growth drivers of the economy are the tourism and the building & construction sectors. This can be seen with the number of international hotels being built in Colombo and other key cities.

LankaBuild'17 – Sri Lanka's International Building & Construction Show which will be held from 10-12 August 2017 at the Sri Lanka Exhibition & Convention Centre (SLECC), is staged to provide the B2B platform for suppliers of building and construction equipment, materials and technology to meet key decision makers including developers, architects, M&E consultants/engineers, designers, contractors, distributors and retailers. In addition, it is designed to stimulate investments, introduce new technology and spur business partnerships.

LankaBuild'17 is managed by AMB Tarsus Events Group which is one of the leading International tradeshow organisers in the region. Established in 1996, the Group currently has operations in key emerging markets including Cambodia, Malaysia, Singapore, Myanmar, the Philippines and Vietnam. Among its portfolio are shows such as CamBuild in Cambodia, MyanBuild in Myanmar and Asia Infrastructure in Malaysia.

Let LankaBuild'17 pave your way to success. Contact Ian Ross at ian@ambtarsus.com or Syed at syed@ambtarsus.com Tel: (603) 2692 6888 to book your preferred booth location.



MARKET UPDATES: SRI LANKA BUILDING & CONSTRUCTION INDUSTRY

- In Sri Lanka the construction sector (sub segment of the industry sector) accounts for the majority of the total investment as country is marching towards a rapid economic expansion after the end of the 30-year war.
- Construction sector GDP stood at Rs. 247 b (US\$ 1.9 b) in 2012 while the sector recorded a growth of 21.6% in 2012 compared to the GDP growth of 6.4% and industry sector growth of 10.3%.
- The growth rates started to pick after 2009 as major buildings and other infrastructure projects are taking place in the transition period of the country
- The Institute of Construction Training & Development (ICTAD) and the Chamber of Construction Industry Sri Lanka (CCI) are the apex bodies and accredited representative of the domestic construction industry, while many State-owned entities and private construction companies are registered under ICTAD.
- The main State-owned construction companies are State Engineering Corporation of Sri Lanka (SEC), Central Engineering Consultancy Bureau (CECB) and State Development and Construction Corporation (SD&CC).
- Main private sector companies are ICC, Sanken, Maga, Nawaloka, Tudawe and Access Engineering
- Building construction includes housing and commercial buildings accounts for 50% of the total investments.
- Private sector participation remains significant in building, water supply and drainage and other construction sectors while other constructions mainly include telecommunication, power and energy, etc.
- The Government policy through the National Road Master Plan (NRMP) on road development is focused mainly on building a national highway system including the the Southern Expressway (with an investment value of Rs. 59.5 b), Colombo-Katunayake Expressway and Colombo Outer Circular Highway Project (with an investment value of Rs. 82.6 b).



SRI LANKA INTERNATIONAL BUILDING & CONSTRUCTION TECHNOLOGY CONFERENCE 2017

Theme: 'TRANSFORMING THE BUILDING INDUSTRY IN SRI LANKA'

Held alongside LankaBuild'17 Exhibition is the Sri Lanka International Building & Construction Conference which will bring together a high level gathering of planners, developers, contractors, designers, M&E professionals, consultants and architects to deliberate on the theme: 'Transforming the Building Industry in Sri Lanka'. Well known industry speakers will provide insights on the latest technology and innovations.

Exhibitors will be given priority in speaking opportunities. Should you be interested to present a paper at the Conference, please submit the title and synopsis of your paper to Ms Charley at charley@ambtarsus.com or contact tel: (603) 2692 6888.



OUR TRACK RECORD OF PROVEN SUCCESS

AMB Tarsus Events Group prides itself in consistently delivering quality tradeshows and return on investment for our exhibitors. As the region's top organisers of international building and construction shows including CamBuild, MyanBuild and Asia Infrastructure, we let our record speak for itself*:

Exhibitor's Expectation

- **80.4%** of the exhibitors were satisfied with the overall performance of the organizer .

Quality of Visitors

- **72.5%** of exhibitors were satisfied with the quantity of visitors.

Quantity of Visitors

- **85.3%** of exhibitors were satisfied with the quality of visitors.

Quantity of Visitors

- **74.5%** of exhibition met or exceeded their expectations on their participation.

*Figure from LANKABUILD 16

RECORD NUMBER OF COUNTRY & REGIONAL PAVILIONS



LankaBuild'17 will be back in 2017 as the number one major International building & construction exhibition in Sri Lanka. Over 250 exhibitors from 15 countries are expected to showcase a comprehensive range of exhibits, many for the first time in the country. In addition, it will feature a record number of International Pavilions including those from China, India, Korea, Japan, Malaysia, Taiwan, Thailand , Turkey and Singapore.

SPONSORSHIP OPPORTUNITIES

LankaBuild'17 is an excellent platform to increase your company's brand image and profile, as the show will cover a wide range of events, such as the exhibition, technical symposiums, business matching program and conferences. Contact the Organiser to know more about the sponsorship opportunities available. Your logos could be featured prominently in many promotional materials and on site signage. Contact Mr Andrew Siow at andrew@ambtarsus.com for more info.

HERE'S WHAT OUR EXHIBITORS SAID

“ Great Show!. We found good business partners. Will be back for the next show!

Francis Yeoh
Executive Director, Falcon Safe, Malaysia

“ Excellent. 5 star show!

Bryan Cheang
KEYLine Consulting, Malaysia

“ Excellent results oriented and 5 Star International Exhibition. Well done . Meet up in 2017 !

Dananjaya Kuruppu
Managing Director,
Enviromec International Pvt Ltd , Sri Lanka

“ Beyond our expectations. Very good show.

Ken Ling,
Yixing Bluwat Chemicals, China

“ Successful show. Quality visitors

Steven Yu
Evergush, Taiwan

“ Met top quality decision makers. Made many new contacts and provide us with good PR in Sri Lanka

Edwin Ang, Managing Director,
ACME Equipment, Singapore

“ The Expo is very impressive with many international participants.

Chairman,
Ceylon Institute of Builders



SRI LANKA – ECONOMIC INDICATORS

Population: 20.3 million (2012)
Capital: Colombo

GDP (purchasing power parity):

\$134.5 billion (2013 est.)

\$126.6 billion (2012 est.)

\$119 billion (2011 est.)

Note: Data are in 2013 US dollars.

GDP - real growth rate:

6.3% (2013 est.) 6.4% (2012 est.) 8.2% (2011 est.)

GDP - per capita (PPP):

\$6,500 (2013 est.) \$6,100 (2012 est.) \$5,800 (2011 est.)

GDP - composition, by sector of origin:

Agriculture: 10.6%

Industry: 32.4%

Services: 57% (2013 est.)

Agriculture - products:

Rice, sugarcane, grains, pulses, oilseed, spices, vegetables, fruit, tea, rubber, coconuts; milk, eggs, hides, beef; fish.

Industries:

Processing of rubber, tea, coconuts, tobacco and other agricultural commodities; telecommunications, insurance, banking; tourism, shipping; clothing, textiles; cement, petroleum refining, information technology services, construction.

Industrial production growth rate:

10% (2013 est.)

Country comparison to the world: 15

Labor force:

8,528 million (2013 est.)

Inflation rate (consumer prices):

4.7% (2013 est.)

Exports - commodities:

Textiles and apparel, tea and spices; rubber manufactures; precious stones; coconut products, fish

Exports - partners:

US 20.4%, UK 9.9%, India 5.8%, Italy 4.7%, Belgium 4.3%, Germany 4.3% (2012)

Imports:

\$18 billion (2013 est.)

\$19.19 billion (2012 est.)

Imports - commodities:

Petroleum, textiles, machinery and transportation equipment, building materials, mineral products, foodstuffs

Imports - partners:

India 22.7%, Singapore 8.8%, UAE 7.7%, China 7%, Iran 6.1%, Malaysia 4.5% (2012)

THE VENUE



The Sri Lanka Exhibition & Convention Centre is a purpose built exhibition centre located in the heart of the city and within walking distance to major hotels. It is fully air-conditioned and is suitable for heavy and large exhibit with large freight doors. In addition, it also has meeting facilities for seminars and conferences.

COST OF PARTICIPATION



BARE SPACE ONLY

- US\$ 338 per sq m

WALK ON PACKAGE

- US\$ 360 per sq m

Inclusive of

- Needle punch carpet
- White polyester laminated panels for back wall & two side walls and fascia board
- Adhesive Vinyl letters for exhibitor's name and booth numbers on the fascia board
- 2 Spot lights (40 watts)
- Information Counter
- Folding Chair
- Wastepaper Basket

THE PROFESSIONAL ORGANISER

LankaBuild '17 is produced and managed by AMB Tarsus Events Group – the region's leading exhibition & conference organizer. AMB Tarsus Exhibitions Sdn Bhd is a joint venture with Tarsus Group PLC, a listed company in the London Stock Exchange. It is the leading International trade show organiser in the region covering Singapore, Malaysia, Cambodia, Myanmar, Sri Lanka, the Philippines and Vietnam since 1996. It is the market leader in key industry sectors including food & drinks, building and construction, water, energy, security, agriculture, oil & gas, infrastructure and auto aftermarket. It serves as the regional headquarters for the Southeast Asia region and provide marketing, sales and finance support to our offices in Cambodia, Myanmar, Philippines and Sri Lanka. The Group prides itself in working closely with local industry organisations and in delivering real results and return on investments for exhibiting and participating companies.



AMB TARSUS EVENTS GROUP

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EXHIBITS PROFILE

Renewable Energy & Energy Efficiency

- Solar / PV
- Building Management Systems
- Bio-Energy
- BIPV
- CHP
- PV
- Solar-thermal

Environment / Water Conservation & Management

- Flood management
- Groundworks & drainage
- Rainwater harvesting
- Sustainable urban drainage systems
- Water recycling
- Sanitary appliances & fittings

Building M&E Technology & Systems

- Air conditioning systems
- Heating systems
- Lighting
- Management & building systems
- Mechanical & electrical services
- Ventilation

Landscaping & Exterior

- Hard & soft landscaping
- Living roofs & walls
- External lighting
- Outdoor fittings
- Street furniture & signage

Foundation & Substructures

- Geophysics
- Groundworks
- Foundations
- Proofing
- Basements

Building & Construction

- Building frames
- Concrete framed systems
- Concrete structures
- Steel framed systems
- Steel structures
- Stairs
- Floors & beams
- Sustainable flooring
- Timber frame systems
- Timber structures
- Insulated concrete formwork
- External walling

Interiors Finishing

- Blinds & shading
- Cladding & curtain walling
- Doors, windows
- Glass & glazing
- Glazing
- Insulation
- Roofing

M & E Equipment & Technology

- Air-conditioning
- Electrical Installations
- Building Control & Management Systems
- Fire & Alarm Systems
- Lift & Escalators
- Security Systems
- Sound & PA Systems
- Lighting
- Ventilation

Kitchen & Bathrooms

- Fittings
- Modular Systems
- Materials
- Lightings
- Water Heaters
- Cooker/Oven/Kitchen Appliances
- Electrical Appliances

Building Materials & Supplies

- Adhesives
- Aggregates
- Ceramics
- Concrete
- Marble
- Paints
- Plaster
- Recycled Materials & Supplies
- Tiles
- Timber

Building Services Design & Consultancy and Services

- Architectural Design
- Building Consultancy
- Building Design & Management Software
- Training & Books

Building Finishing Materials

- Aluminum
- Coatings
- Ceilings & Corniches
- Cladding
- Glass
- Floor
- Roof
- Surface Finishing
- Wall Paper

Construction Machinery & Equipment

- Earth Moving
- Construction
- Crane
- Material Handling
- Piling
- Plant & equipment
- Testing & research

DELIVERING BUSINESS ACROSS ASIA'S EMERGING MARKETS